

## EXHIBIT B



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1 BY MS. MOSKOWITZ:

2 Q. Okay. All right.

3 Let's -- you can -- you can set that  
4 aside.

5 In terms of how Google and -- well, let's  
6 start with Google, how Google thought about  
7 Project Hug, at the end of the day, it was running  
8 numbers to calculate what the translation of the  
9 various service offerings would mean for an  
10 effective change in revenue share for each of the  
11 developers; is that accurate?

12 MR. BRADSHAW: Object to the form.

13 THE WITNESS: Could you repeat that  
14 question again?

15 BY MS. MOSKOWITZ:

16 Q. Sure.

17 Google thought about Project Hug and the  
18 various service offerings that it was providing on  
19 the various payments that were made in connection  
20 with the Project Hug deals as an effective change  
21 in what the revenue share would be to the  
22 developer?

23 MR. BRADSHAW: Object to the form.

24 THE WITNESS: No, we did not position it  
25 that way. We -- we had done some quantitative

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1 analysis in terms of what that might look like, but  
2 that -- that is not how it was positioned.

3 BY MS. MOSKOWITZ:

4 Q. Okay. If you could go into the Exhibit  
5 Share and refresh, there should be the next  
6 exhibit, which will be Exhibit 138 that is loading  
7 imminently.

8 (Koh Deposition Exhibit 138 was marked.)

9 Let me know when you have that.

10 I will read for the record, this is Google  
11 Play 005580346.R through '0352.R.

12 Let me know when you have that.

13 A. I have it opened.

14 Q. Okay. This is a slide deck from  
15 January 2020 called "HUG Value to Strategic  
16 Developers."

17 Do you see that?

18 A. Yes, I do.

19 Q. And you're familiar with this slide deck;  
20 right?

21 A. Yes, I am familiar with it.

22 Q. And this is a document that was created  
23 and maintained in the ordinary course of business  
24 at Google?

25 A. This was a document that the -- the